

Regional Sales Executive

Tennessee & Kentucky



Job description

We are looking for an experienced Sales Executive to pioneer the outreach of our fast-growing medical practice management company into Middle TN and Western KY. Our clients are small independent medical clinics.

The ideal candidate is experienced in health care sales, comfortable with medical practice managers and providers, organized, patient, and hard working. He or she is an active listener. They possess thorough knowledge of the state of independent medical practices. A successful sales executive must be able to foster long term trust relationships with healthcare providers and their administrators.

Is that you? If so, we would love to meet you. We are ready to hire as soon as we find the right candidate!

We anticipate that this position will require travel and may also include lunch & dinner appointments. Compensation will include a generous base salary and benefits plus commission.

Job Type: Full-time

Salary: \$68,492.00 - \$79,935.00 per year

Benefits:

- 401(k)
- 401(k) matching
- Dental insurance
- Disability insurance
- Health insurance
- Life insurance
- Paid time off
- Profit sharing
- Travel reimbursement
- Vision insurance

Schedule:

Monday to Friday

Supplemental pay types:

Bonus pay

Commission pay

Education:

Bachelor's (Preferred)

Experience:

Health Care Sales: 2 years (Required)

License/Certification:

Driver's License (Required)

Willingness to travel: 25% (Required)

Work Location: On the road